

Table of Contents	
Chapter 1: Fundraising	Page
Tips on Achieving Success	2
Rotary Direct	4
Chapter 2: Recognition	Page
Paul Harris Society	5
Individual Donors	6
Club Banners	8
Foundation Recognition Points	9
Chapter 3: Reports	Page
Using Foundation Report Guides	10
Fundraising Reports	11
My Rotary & Rotary Club Central	12
Chapter 4: Resources	Page
Hyperlinks	13
Foundation Team Rotarians	14
World Headquarters Staff Rotary Support Center	15









Give first and lead by example.

Your contributions help us strengthen peace efforts, provide clean water and sanitation, support education, grow local economies, save mothers and children, and fight disease. The "Every Rotarian Every Year" initiative asks every Rotarian to support The Rotary Foundation every year. In addition to contributing to the Annual Fund on a regular basis, members are encouraged to get involved in a Foundation project or program. Consider joining the Paul Harris Society and give joyously to the Foundation and be personally fulfilled knowing that your gift is *Doing Good in the World*.

Contribute now • Sign up for Rotary Direct • Join the Paul Harris Society • Join the Bequest Society



Acknowledge previous giving and say thank you.

People like to be thanked when they do nice things including donating to Rotary. Rotarians who feel that their time and money is well spent will continue volunteering with Rotary and giving to The Rotary Foundation. Rotarians who feel their contributions are appreciated are more likely to contribute again and often times increase the level of their donations. Here are some sample presentation remarks.

Recognition webpage • Recognition & Transfer Request Form • Understanding Recognition Points



Educate and inspire others to give.

Create a culture of giving by educating Rotarians, Rotaractors and Interactors about our impact. The best way to reach our members is through visiting them at their club. Storytelling can help create connections and inspire people to give generously. Testimonials from donors, beneficiaries and grant participants can be very powerful. I believe that once donors realize the impact of their contribution, they will give more. Giving testimonials are excellent tools that not only educate but inspire others to become donors or increase their Foundation gifts.

Successful Grants • Reference Sheets • Tell Your Rotary Story • Storytelling



FINISH Committed to transparency. Your Gift: From Start to Finish

Explain our grant stewardship and dedication to fiscal responsibility. The Rotary Foundation Cadre of Technical Advisers offers its expertise to assist Rotarians who are planning and implementing projects. It also ensures that Foundation grant funds are used properly and assists the Foundation Trustees in the funding process. Cadre members are Rotarians from around the world who are familiar with the grant program and have technical and professional expertise in one or more of Rotary's areas of focus and financial auditing. View our <u>Annual Report</u> for more information.

The Rotary Foundation was named as the "World's Outstanding Foundation for 2016" by the Association of Fundraising Professionals and proudly retains the highest possible score from <u>Charity Navigator</u>, an independent evaluator of charities in the U.S. You can read more about this accomplishment <u>here</u>.



Financials • Cadre • CNBC • Forbes •

Funding Model: <u>Guide</u> • <u>Sheet</u>





Show Rotary's impact.

Given the broad reach of Rotary, it is easy to lose sight of just how much good is done by Rotary projects. However, it is essential to the future of Rotary to show and tell those stories. Below are several resources to help introduce and update others on the work being done by Rotary in communities worldwide.

Showcase	Ideas
Share successful project stories, photos, and video; report the project's contribution to Rotary's Global Impact. <u>Website</u> • <u>Guides</u>	Find donors, partners and volunteers for your projects. <u>Website • Guides</u>
Brand Center	Discussion Groups
Brand Conton	Discussion oroups



Ask others to give.

Regardless of the size of the gift, face to face communication is the most effective method for personal giving discussions. Past Rotary International President Sakuji Tanaka said, "I never lost a friend when I asked them to give to Rotary."

Contributions to The Rotary Foundation are voluntary and are an investment. Giving to The Rotary Foundation helps support the programs and projects identified, developed and managed by Rotarians all over the world.

"...Asking your donors to make an investment in your organization that will make an impact on the world is one of the greatest things you can do for a donor. Donors *want* to give. They *need* to give. Donors experience joy in their lives when they give their money away." ("Serving your Donors Means Asking" By Richard Perry & Jeff Schreifels).

Responses to Objections: Handout | Fundraising Ideas • Event Guide

*Use the <u>Club Foundation Banner Report</u> to monitor the Annual Fund support by the individuals in your club. You can thank those that have made gifts and share ask the others to give today!





Presentation Remarks

Foundation Giving: <u>Paul Harris Fellow</u> | <u>Multiple Paul Harris Fellow</u> | <u>Major Donor</u> Club Banner: <u>100% Paul Harris Fellow Club</u>

Videos to Inspire Giving Rotary Channels: Rotary Vimeo Videos | Rotary's Best Global Stories | Doing Good in the World & Thank You Videos **Eradicating Polio** Thanks | Zero Matters | Cell Phones Rotary Causes (6 videos) | Every Smile | They Won't Give Up Closer | Drop to Zero | This Close Funding | PolioPlus | Empty Ward Thank You 2019 • 2018 • 2017 • Transforming the World | Do Good With Us | No Limits | Last to See | Faces | Beautiful Beginning | Supporting the Foundation | Endowment Agents | Stick to Zero Fund | Better World | People of Action | Pakistan | Rotary Fights | Dennis Ogbe Doing Good in the World (18 videos) Tiwa Savage | Jack Nicklaus | Bono | Gates

Resource	Description
Shop.Rotary.org	Official Rotary publications for download – order now <u>shop.rotary.org</u>
Ways to Raise Money	53 ways to raise \$1,000 from diverse income sources.
<u>Rotary Giving Works (168)</u> <u>Rotary Focus Works (169)</u>	Giving: An overview of major gift opportunities to our top priorities. Focus: Rotary's work around each of our six areas of focus.
<u>The Rotary Foundation Resource</u> <u>Guide (219)</u>	The official overview of Rotary Foundation programs and services, including definitions on recognition, information the Foundation funding model, and other key information for Foundation leaders.
Individual Contribution Form (123)	The official form designed to accompany contribution sent by mail or fax to The Rotary Foundation. Includes mailing addresses.
<u>Multiple Donor Form (095)</u>	Facilitate gifts on behalf of others in your club with their permission.
Sharing Our Impact	Weekly: <u>Thoughts Messages</u> • <u>Event Banners</u> • <u>Successful Global Grants</u> •

Rotary Foundation ROTARY DIRECT: ROTARY'S RECURRING GIVING PROGRAM

Support Rotary's efforts year-round by making a recurring gift. You choose how much, how often (monthly, quarterly or annually) and the method (debit card, credit card or checking account) for giving. Give to the Annual Fund, PolioPlus Fund and/or the areas of focus. Presentation • FAQ

Purpose

You want to give— it's a simple and secure way to make a big impact. Save time, money & lives by signing up for Rotary Direct. Ensure that your contributions go directly to The Rotary Foundation resulting in faster processing.

New Self-Service Feature

Manage your recurring giving at any time by signing in to My Rotary and going to Donor Self-Service.

Sign Up

Web: Select a recurring frequency in Step 2 of the <u>online</u> <u>contribution</u> process under the section titled "*Frequency (Enroll in Rotary Direct)"

Phone: 866-976-8279

Form: Fax to 847-328-4101

-Rotary Direct (USA) or Rotary Direct (Canada)



-<u>TRF Contribution Form (123</u>) – check the frequency box (monthly, quarterly or annually) under section "3. Contribution Details- Make this a recurring contribution."

Frequency

If you choose to make a recurring contribution, you can select to make a gift every month, quarter, or year on the 1st of the month.

Processing of quarterly donations occurs in July, October, January, and April. For annual contributions, you may choose the processing month.

Acknowledgement

Upon enrollment, new Rotary Direct participants will receive an acknowledgement letter confirming the amount and frequency of their contributions. Each scheduled contribution will be credited to a donor's individual account, Rotary club and district and will be used wisely on quality Rotary projects. Following the close of each calendar year, participants will receive one contribution receipt for all Rotary Direct contributions received during the previous calendar year.

Tracking Rotary Direct Use

The <u>Club Recognition Summary</u> & <u>Club Foundation Banner</u> reports identify Rotary Direct participants. If you need further detail, contact your Annual Giving Officer.



RECOGNITION: PAUL HARRIS SOCIETY



The Paul Harris Society (PHS) is an official recognition program of The Rotary Foundation for individuals who personally contribute \$1,000 or more to the Annual Fund, PolioPlus Fund, Disaster Response Fund, and/or an approved global grant every Rotary year, when financially able. Contributions to the Endowment Fund and Disaster Recovery Funds are <u>not</u> eligible for PHS membership.

The term "when financially able" allows for some wiggle room if an individual is having financial issues one Rotary year that may prevent them from meeting their expressed intent as a PHS member.

Ways to Join



Visit the PHS page <u>to join</u> online: <u>www.rotary.org/paulharrissociety</u> E-mail <u>RotarySupportCenter@Rotary.org</u> or call +1-866-976-8279 Use the <u>PHS form</u> which can be faxed to 847-328-5260 or email <u>annualfund@rotary.org</u>

Questions & Resources

Your <u>District Paul Harris Society Coordinator (PHSC)</u> is the primary contact for your PHS questions and is responsible for providing PHS insignia for members. <u>Presentation</u> • <u>Guide</u> • <u>Webinar Handout Brochure (099)</u> <u>Your PHSC</u>

Acknowledgement

After joining, new PHS members will receive an acknowledgement email confirming their PHS membership from The Rotary Foundation and an email is sent to your District Paul Harris Society Coordinator who provides the PHS recognition to you.

Recognition

The Trustees approved the Chevron-style recognition pin as the official Paul Harris Society wearable recognition which is given to members in appreciation for their support by their <u>District Paul Harris Society Coordinator</u>. The District Paul Harris Society Coordinator can request more insignia by emailing <u>annualfund@rotary.org</u> with their preferred mailing address and reasonable quantities needed. <u>Remarks</u> • <u>Certificate</u>

Reports

The second tab of the <u>Paul Harris Society Report</u> includes PHS join date, donor contact information including email, telephone and mailing address. The second tab is useful for doing email and mail merges (i.e. thank you letters, email reminders, invitations to recognition events, etc.). *Donors can see their PHS membership and PHS eligibility on their individual <u>donor history report</u>. The <u>Club Foundation Banner Report</u> also lists PHS membership.*

Club	ID	Name	PHS	PHS Join Rotary		PHS Eligible	PHS Eligible	PHS Eligible	PHS Eligible
			Member	Date	Direct	14-15	13-14	12-13	11-12
Chicago	13245	Jane Smith	Y	1 July 2013	Y	1 July 2015	1 July 2013	1 July 2012	1 July 2011

"PHS Member" is an individual who has joined the Paul Harris Society and agreed to support the Foundation every Rotary year with a \$1,000 or more contribution to the Annual Fund, PolioPlus Fund and/or an approved global grant, when financially able.

"PHS Join Date" is the day that Rotary International processed the request to add the PHS member.

"Rotary Direct" is an individual who is participating in Rotary's recurring giving program. An individual's PHS eligibility will populate with a date after their total contributions has reached at least \$1,000 for a given Rotary year.

"PHS Eligibility" tracks an individual's achievement toward PHS recognition during a given Rotary year. The eligibility information provides opportunities for thanking donors, identifying prospective PHS members and sending contribution reminders for current PHS members (who are not giving through Rotary Direct).



RECOGNITION: INDIVIDUAL DONORS

The Rotary Foundation welcomes a number of opportunities to show its appreciation to individuals for supporting its grants and programs.

Rotary Foundation Sustaining Member When you give \$100 or more per year to the Annual Fund *Use the <u>Sustaining Member badge stickers (956)</u> to recop *Use the <u>Club Foundation Banner Report</u> to see your Rota *For more on Annual Fund & SHARE, visit our <u>web page</u>	gnize these donors in your club. ary Foundation Sustaining members.	Rotary Foundation
else as a Paul Harris Fellow, you can give that amount Optional recognition items include a <u>medallion (PHF)</u> fo	aul <u>Harris Fellows</u> to learn more about your Paul Harris Fellows.	
	business or organization. Since Paul Harris Fellows are only for on points to award a business or organization a Certificate of	
Multiple Paul Harris Fellow When you give additional gifts of \$1,000 or more to the Annual Fund, PolioPlus, or an approved Foundation grant. *Use the <u>Club Recognition Summary</u> to see your multiple Paul Harris Fellows.	Recognition items commemorate giving at these levels: Level +1: 2,000 to 2,999.99 1 sapphire Level +2: 3,000 to 3,999.99 2 sapphires Level +3: 4,000 to 4,999.99 3 sapphires Level +4: 5,000 to 5,999.99 4 sapphires Level +5: 6,000 to 6,999.99 5 sapphires Level +6: 7,000 to 7,999.99 1 ruby Level +7: 8,000 to 8,999.99 2 rubies Level +8: 9,000 to 9,999.99 3 rubies	00000
Paul Harris Society When you give \$1,000 or more annually to the Annual Fur about the <u>Paul Harris Society.</u> *Use the <u>Paul Harris Society Report</u> to see your PHS mem	nd, PolioPlus, or an approved Foundation grant. Learn more bers and their PHS eligibility.	Rotary S



Major Donor		
 When your cumulative donations reach \$10,000. Major Donors can choose to receive a crystal recognition piece and a Major Donor lapel pin or pendant. *Major Donors are listed on the Major Donor, Arch Klumph and Bequest Society report. Major Gifts, Major Impact brochure (166) 	Recognition items commemorate giving at these levels: • Level 1: \$10,000 to \$24,999 • Level 2: \$25,000 to \$49,999 • Level 3: \$50,000 to \$99,999 • Level 4: \$100,000 to \$249,999	
Arch Klumph Society When your cumulative donations reach \$250,000. Recognition includes an induction ceremony at Rotary International headquarters in Evanston, Illinois, USA, and your picture and biography in the Arch Klumph Society interactive gallery. You also receive invitations to society events, along with membership pins and crystals. AKS members are listed on the Major Donor, Arch Klumph and Bequest Society report. Arch Klumph Society brochure (308)	Recognition items commemorate giving at these levels: Trustees Circle: \$250,000 to \$499,999 Chair's Circle: \$500,000 to \$999,999 Foundation Circle: \$1,000,000 to \$2,499,999 Platinum Trustees Circle: \$2,500,000 to \$4,999,999 Platinum Chair's Circle: \$5,000,000 to \$9,999,999 Platinum Foundation Circle: \$10,000,000 and above	
Benefactor When you include the Endowment Fund as a bene more to the fund outright. Benefactors receive a ce Fellow pin. *Benefactors are listed on the Benefactor Report & Your Rotary Legacy brochure (330)	ficiary in your estate plans or when you donate \$1,000 or rtificate and insignia to wear with a Rotary or Paul Harris identified on the <u>Club Recognition Summary</u> .	The Sociary Provided in 16 States University and Sociary Provided in 16 States University of Sociary University of Sociary Soc
Bequest Society When you give \$10,000 or more via your estate plans. Bequest Society members are recognized with an engraved crystal recognition piece and a Bequest Society pin. *Bequest Society members are listed on the Major Donor, Arch Klumph and Bequest Society report.	Recognition items commemorate giving at these levels: Level 1: \$10,000 to \$24,999 Level 2: \$25,000 to \$49,999 Level 3: \$50,000 to \$99,999 Level 4: \$100,000 to \$249,999 Level 5: \$250,000 to \$499,999 Level 5: \$250,000 to \$499,999 Level 6: \$500,000 to \$2,499,999 Level 7: \$1,000,000 to \$2,499,999 Level 8: \$2,500,000 to \$4,999,999 Level 9: \$5,000,000 to \$9,999,999 Level 10: \$10,000,000 and above	
Legacy Society	1	

When individuals or couples commit to a gift to the Endowment of \$1 million or more, their names are listed in the annual report and are extended invitations to exclusive Rotary events. Other recognitions, specifically those related to Bequest Society are included, as well.

Legacy Society brochure (330)



RECOGNITION: CLUB BANNERS

The Rotary Foundation shows its appreciation to Rotary clubs for that support grants and programs. *Check out the <u>Club Banner Recognition Guide</u> & visit the <u>Foundation Recognition webpage</u>.

Note: As of 2015-16 Rotary year, new club members will <u>not</u> be included in the participation requirements for club banners (excluding the 100% PHF Banner). This includes Rotarians who joined Rotary or transferred from another club during the current Rotary year. However, their contributions will be counted for per capita calculations.

Use the <u>Club Foundation Banner Report</u> to determine if your club will qualify for the following annual recognition banners. Final banner certification is processed by The Rotary Foundation following the close of the Rotary year (June 30). Club banners earned for the prior Rotary year are automatically shipped to the sitting district governor in October/November.

100% Foundation Giving Club	Rotary (R) Reasons
For clubs where every dues-paying member contributes at least \$25 to The Rotary Foundation, and the average contribution is at least \$100 to any Rotary Foundation gift designation.	US\$100 US
	2015-2016
100% Every Rotarian, Every Year Club	Rotary ()
For clubs where every active (dues-paying) member contributes at least \$25 to the Annual Fund and the club achieves at least \$100 per capita to the Annual Fund.	USS100 PER CARTER 100% HERVEREN PARTNEREN
	2014-2015
Top Three Per Capita in Annual Fund Giving Club For the three clubs in each district that give the most, per capita, to the Annual Fund. Clubs that give at least \$50 per capita are eligible.	No. 1 Club in District
100% Paul Harris Society Club For clubs in which every dues-paying member contributes a minimum of \$1,000 to the Annual Fund, PolioPlus, or global grants within a Rotary year.	100% FAUL HARRIS SOCIETY CLUB 2015-2016
100% Paul Harris Fellow Club	The Rotary Foundation
 For clubs in which all dues-paying members are Paul Harris Fellows. This is a <u>one-time recognition</u>. To obtain this recognition: A club representative contacts the district governor after determining that all current, dues-paying club members are Paul Harris Fellows using the Club Recognition Summary The district governor confirms this achievement by emailing RotarySupportCenter@Rotary.org to request the banner for the club. 	PAUL HARRIS FELLOW CLUB



RECOGNITION: FOUNDATION RECOGNITION POINTS

Foundation recognition points are awarded to donors who contribute to The Rotary Foundation through the Annual Fund or PolioPlus Fund, or an approved global grant. Donors receive one recognition point for every U.S. dollar contributed to these funds. Contributions to the Endowment Fund are not eligible. Donors can transfer Foundation recognition points to others to help them qualify as a Paul Harris Fellow or Multiple Paul Harris Fellow. Foundation recognition points belong to the original donor until the donor's death, unless the points are transferred, or until the donor uses them (the surviving spouse of a Major Donor may also use the points).

Note: Foundation recognition points do not count towards Paul Harris Society or Major Donor recognition.

Paul Harris Fellow Toolkit

<u>Form</u> • <u>Medallion</u> • <u>Certificate Cover</u> • <u>FAQ</u> • <u>History</u> | Recognition: <u>Web</u>

Presentation Remarks: PHF • Multiple PHF • Paul Harris Society • 100% Paul Harris Fellow Club

Transfer Rules & Recognition Requests

A minimum of 100 Foundation recognition points must be transferred at a time, and each donor must complete and sign their own <u>Recognition and Transfer Request From (102)</u>. The points may not be transferred from individuals to a club or district. Recognition materials are shipped automatically to the club executive secretary/director (or to the club president if this position does not exist in their club) when the new level is achieved. To ship materials somewhere else, complete the "Shipping" section on the Recognition and Transfer Request Form (102) or notify the Rotary Support Center.

Note: Foundation recognition points may not be transferred from individuals to a club or district. Donors no longer need to be a Paul Harris Fellow themselves before Foundation recognition points are awarded.

- Individual donors are the only ones authorized to transfer recognition points from their individual account. [Individual's Foundation recognition points are listed in the Club Recognition Summary or their Donor History Report]
- Club presidents are the only ones authorized to transfer recognition points from a club account. [Club's Foundation recognition points are listed in the Club Fundraising Analysis]
- District governors are the only ones authorized to transfer recognition points from a district account. [District's Foundation recognition points are listed in the District Fundraising Analysis]

Reports

Donor History Report

Through your My Rotary account, you can view your personal contribution history, recognition amount, and available Foundation recognition points. You can request a copy of your Donor History Report from <u>RotarySupportCenter@Rotary.org</u>

Club Recognition Summary

Your club and district leaders can view the online <u>Club Recognition Summary</u>, which includes the recognition amount, tally of recognition points, current Paul Harris Fellow level, and date that level was achieved.

Rotary ID	Name	Club Member	Recognition Amount	Current PHF Level	PHF Date	Foundation Recognition Pts Available	Last Contribution		Rotary Direct
132457	Joe Smith	Y	2,266	PHF +1	Jan- 2013	1,500	July 2013 AF-SHARE	Y	
428413	Jane Doe	Y	9,000 *	PHF +8	May-2014	11,897	May 2014 AF-SHARE	Y	Y

Recognition amount reflects the total Paul Harris Fellow recognition you have accumulated through your personal contributions plus all recognition points you've been given by other individuals, clubs, or districts. Recognition points given to you do not count toward Major Donor recognition.

Foundation Recognition Pts Available reflects points you have accumulated through personal outright giving to the Foundation. All points listed can be transferred to other individuals for Paul Harris Fellow recognition.



C 2015-16 Ar

3

10

Fund Per Capita:

2015-16 Average TRF

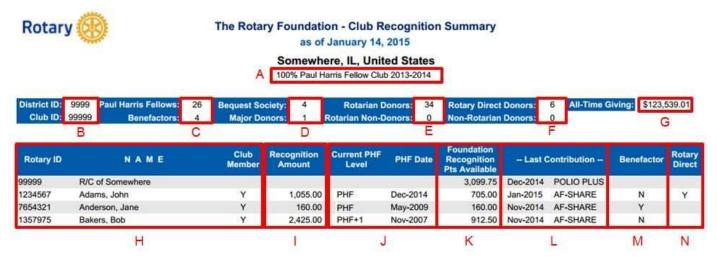
\$118.57

\$147.55

E

F

USING FOUNDATION REPORTS



Using the Club Recognition Summary Guide



Rotary

CLUB FOUNDATION BANNER REPORT FOR ROTARY YEAR: 2015-16

Evanston Lighthouse, IL, United StatesDistrict:6440TRF Giving
Rotarians:32ASustaining Member Rotarians:21BPHS Members
Rotarians:Club ID:22901Non-TRF Giving
Rotarians:33Non-Sustaining Member
Rotarians:44Rotary Direct
Rotarians:

Rotary ID	Name	Club Member on 29-Mar-16	TRF Giving Achieved 2015-16	EREY Achieved 2014-15	Sustaining Member Achieved 2015-16	Sustaining Member Achieved 2014-15	Paul Harris Society Member	Rotary Direct
8341004	Abrams, Arthur	Y	1	22-May-2015		22-May-2015		Y
1879671	Allen, John +	N	30-Dec-2015 E	03-Aug-2014	30-Dec-2015	03-Aug-2014	Y	
9391011	Barker, Benjamin	Н						
		C	11	1		1		

Using the Club Foundation Banner Report Guide

MONTHLY CONTRIBUTION REPORT

		State of the local division of the local div	No. of Concession, Name	NAME OF TAXABLE PARTY.	a second contracts	1117 St. 1	C-110				and the second	CONTRACTOR OFFICE
		For July through	gh June (20	13 - 2014	A						(In US	6 Dollars)
			Annual	Goal %	AF Per	Annual	Fund	- Other F	unds	Endowment	Fund	Total
Club No	o Name	of Members	Fund Goal Amount	Achieved	Capita	Month	YTD	Month	YTD	Month	YTD	
District	:9999											
9999	District 9999 Contributions	0	\$0.00	0%	\$0.00	\$0.00	\$242.24	\$0.00	\$3,000.00	\$0.00	\$0.00	\$3,242.2
1234	Small Town, IL, Ur States	nited 24	\$3,700.00	120%	\$185.21	\$875.00	\$4,445.00	\$0.00	\$4,000.00	\$0.00	\$0.00	\$8,445.0
6789	Big City, IL, United States	27	\$4,500.00	89%	\$148.11	\$25.00	\$3,998.85	\$0.00	\$505.00	\$0.00	\$0.00	\$4,503.85
	В	С			D			E		F		G

Using the Monthly Contribution Report Guide



REPORTS: FUNDRAISING REPORTS

Click on the report name to access the user guide (if available.)

Report	Information Available	Access	Format	Location
<u>Donor</u> <u>History</u>	Provides a comprehensive breakdown of a donor's transactions (contributions, Foundation recognition point transfers in/out, commitments and recognition)	Individual	PDF	My Rotary
	Use to reconcile contributions/recognition issues			Support Center
<u>Club</u>	Provides eligibility dates achieved for club banner recognition for	Club Leader	PDF	My Rotary
<u>Foundation</u> <u>Banner</u>	current Rotary year, lists PHS membership & Rotary Direct donors	District Leader	Excel	Support Center
Club	Describes - Determine of Association descriptions and association	Club Leader	PDF	My Rotary
Fundraising Analysis	Provides a 5 Rotary year of Annual Fund goals, giving and recognition Use for goal setting	District Leader		Support Center
<u>Club</u> <u>Recognition</u>	Provides club member's Paul Harris Fellow level, recognition amount, Foundation recognition points available, Rotary Direct donors, benefactors, last contribution date & designation.	Club Leader	PDF	My Rotary
Summary	Indicates 100% Paul Harris Fellow Club achievement and date along with the club's all-time Foundation giving	District Leader	Excel	Support Center
<u>Monthly</u>	Provides contribution information by club for Annual Fund, Other	District	PDF	My Rotary
<u>Contribution</u> <u>Report</u>	Funds (global grants & PolioPlus) & Endowment Fund Use to identify non-contributing clubs	Leader	Excel	Support Center
Paul Harris	Provides PHS membership data (join date, 4 Rotary year history of eligibility)	Club Leader	Excel	My Rotary
<u>Society</u> <u>Report</u>	Includes tab with donor contact information including email, phone and address Learn about the Paul Harris Society on page 5	District Leader	PDF	Support Center
Foundation Banner Recognition Status	Provides progress toward club banner recognitions (100 % Every Rotarian, Every Year Club, 100% Foundation Giving Club, Annual Fund Top 3 Per Capita) for a Rotary year View participation by club for EREY & Foundation Giving recognition Banner recipients listed in this report may fluctuate throughout the Rotary year due to changes in membership and additional or redistributed contributions. Final certification is processed following the close of the Rotary year.	District Leader	PDF Excel	My Rotary (only district leadership) Support Center
<u>District</u> <u>Fundraising</u> <u>Analysis</u>	Provides a 5 Rotary year dashboard for district giving to the Annual Fund, PolioPlus, Endowment Fund and Total Giving Lists all-time recognition for Paul Harris Fellow, Benefactor, Bequest Society and Major Donor data Provides five Rotary years of Paul Harris Fellow, Benefactor, Bequest Society, Major Donors, Major Gifts, EREY, Sustaining Member and Paul Harris Society eligible data Lists number of total endowed funds and their market value	District Leader	PDF	My Rotary (only district leadership) Support Center
Recognition Report	Provides lists of Bequest Society, Major Donor and Arch Klumph Society members with their recognition date achieved Report includes two additional tabs with mailing address	Club Leader District	PDF Excel	My Rotary
	Use excel version for mail merge for invitations	Leader		Support Center



<u>Program</u> <u>Participants</u> <u>& Alumni</u>	a particular d	istrict; three ta		participants associa rmation individuals	ted to	District		PDF Excel	-	Rotary rt Center
RESOUR	CES: MY	′ ROTAR	Y & ROT	ARY CLUB	CENT	RAL	I		1	
			N	ly Rotary						
Note: T	ne desktop vers			ed to conduct you owsers – Internet E	-			ne, Firefox	and Safa	ıri.
		Re	sources					Questi		
Gu	ides • <u>FAQ</u> 1	Delegating clu	ıb or district le	eader access: <u>Guid</u>	<u>le</u>			b & Distrio <u>l your rep</u> i		
	Helps clubs			Club Cen		s, and I		ion giving Questio r	IS	
	-			District Officers Foundation Giving	g	Rot	8	ry Support 66-976-82 portCenter	279	<u>y.org</u>
Task	Club Member	Club, Dist Leader	rict & Zone	T	o Access	s Rota	ry Club	Central		
View Goals Edit Goals	~	, ,	× ×		Rotary" see "My Club Snapshot" box on left, see ub Central below, click "View Goals" below					
		Ro	tary Fou	indation l	Repo	rts				
*To a	access reports	click on "My	Rotary" click of	eos: <u>Club Officers</u> on "The Rotary Fo :: <u>Club Guide</u> • <u>Dis</u>	oundation	n" click		indation R	eports"	
	Rei	oorts Ava	ilahle			Club		Distri		Zone
					Memb	er L	eader	Leade	er L	eader
Donor Histo	• •		District Po	norts	~		\checkmark	~		\checkmark
 Benefactor <u>Club Recog</u> <u>Club Found</u> Major Dong Bequest Sog Club Fundr 	Club ReportsDistrict Re• Benefactor Report• Monthly C• Club Recognition Summary• Monthly C• Club Foundation Banner Report• PolioPlus H• Major Donor, Arch Klumph & Bequest Society Report• PolioPlus H• Club Fundraising Analysis• Paul Harris Society Report						~	~		~
Available DDF t Endowed Fund	by District, Terme Update, Founda	ed/Endowed Glo tion Banner Rec	bal Grant, Gift Av cognition Status R g Report & Incom	eport, <u>District</u>				~		~

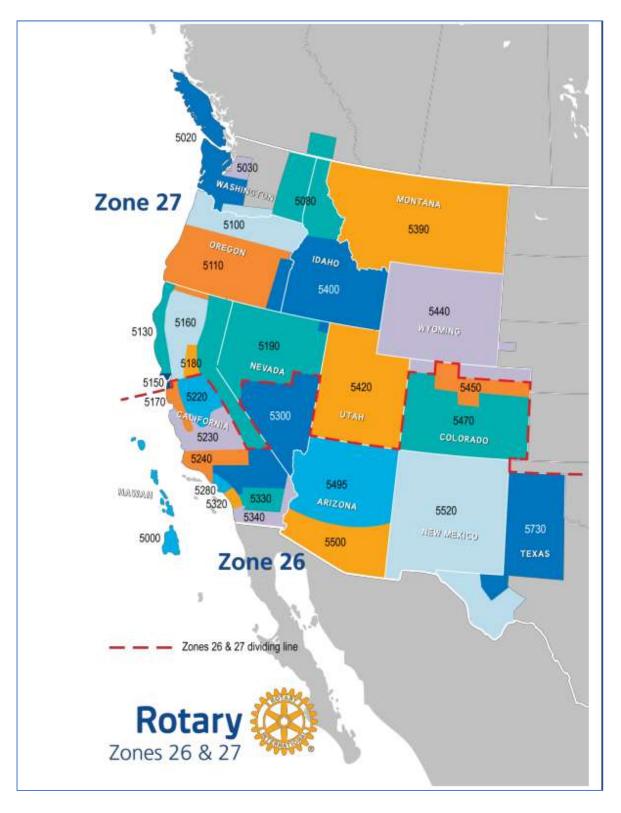


HYPERLINKS

Foundation Basics	Contributions & Forms				
Foundation: <u>Reference Guide (219)</u> Annual: <u>Fact (159)</u> Operations: <u>Report</u> Publications: <u>List</u> • Newsletters: <u>Subscribe</u> Centennial: <u>Handout</u> <u>Annual Giving</u> Annual Fund: <u>Brochure (957)</u> • <u>Stickers (956)</u> Doing Good: <u>Video</u> • <u>Advertisements</u> Banners: <u>Guide</u> Foundation Minutes: <u>Thoughts</u> • <u>Messages</u>	Donor History Report: <u>Guide</u> Matching Gifts: <u>Web</u> • <u>FAQ</u> Rotary Direct: <u>Form (US)</u> • <u>Form (Canada)</u> • <u>FAQ</u> Contribution (123): <u>Form</u> • <u>Web</u> Give the Gift: <u>Form</u> • <u>Web</u> Multiple Donor (094): <u>Form</u> • <u>How to generate</u> Paul Harris Society: <u>Form</u> IRA Transfer: <u>Form</u> <u>Web</u> <u>Visions</u>				
Proud Donor: Logo Planned & Major Giving	Ways to Give: <u>Brochure (173)</u> Memorial & Tribute: <u>Form</u> Manuals				
Arch Klumph Society: <u>Brochure (308)</u>	District Foundation Committee: <u>Manual (300)</u> • Seminar: <u>Manual (438)</u> • Grant Management: <u>Manual</u> Lead Your District Committee: <u>Manual (249)</u> • Train: <u>Manual</u>				
Planned Giving: <u>Rotary in your Estate</u> • <u>Brochure (330)</u> • <u>Web</u> Donor Advised Fund: <u>Handout</u> • <u>Circular (382)</u> • <u>Log In</u>	AG: <u>Manual (244)</u> • DG: <u>Manual (233)</u> Code of Policies: <u>Link</u> • Procedure: <u>Manual (035)</u> •				
	Trainers Resources: <u>Web</u> Finance, Investments & Funding				
Recognition & Forms	Model				
Recognition: <u>Web</u> Paul Harris Fellow: <u>Form</u> • <u>FAQ</u> • <u>History</u> • <u>Medallion</u> Banners: <u>Guide</u> Major Donor: <u>Form</u> Recognition Replacement: <u>Form</u>	Finances and Investments: <u>Web</u> Funding Model: <u>Guide</u> • <u>Sheet</u>				
Alumni	Global Rewards				
Alumni: <u>Web</u> • <u>Newsletter</u> • <u>Reports</u> • <u>Facebook</u> • <u>LinkedIn</u>	Rewards: <u>Web</u> • <u>Sheet</u> • <u>Video</u>				
End Polio Now	Rotary Peace Centers				
• <u>Pins</u> • <u>Fact Sheet</u> • Lighting: <u>Guide</u> <i>This Close</i> : <u>Video</u> • <u>Advertisements</u> • <u>Gallery</u> Advocacy: <u>Flyer (943)</u> • <u>Global Outlook (703)</u> • <u>Webinar</u>	Application: • <u>Recruitment</u> • Peace Centers: <u>Web</u> • <u>Presentation</u> • <u>Newsletter</u> • <u>Leaflet (084)</u> • <u>Guide (085)</u> • Peace is: <u>Video</u> • What Peace Means to Me: <u>Video</u> • <u>Making Peace a Reality (850)</u> • <u>Pins (089)</u> Social Media: <u>Facebook</u> • <u>Blogs</u>				
	ants				
Grants: <u>Handout</u> • <u>Manual</u> • <u>Presentation</u> • <u>Terms</u> • <u>Staff</u> • <u>Resources</u> • <u>Process</u> • <u>Tips</u> Areas of Focus: <u>Guide (965)</u> • <u>Policy Statement</u> • <u>Staff</u> District Grants: <u>Video</u> • <u>Scholarship</u> Global Grants: <u>Video</u> • <u>Success</u> • <u>Scholarship</u> Disease Prevention: <u>Video</u> • <u>Sheet</u> Peace: <u>Video</u> • <u>RAG</u> • <u>Sheet</u> Water: <u>Video</u> • <u>Sheet</u>	Econ Devel.: <u>Guide • Video</u> • <u>RAG</u> • <u>Sheet</u> Vocational Training Teams: <u>Fact Sheet</u> • <u>Video</u> Maternal & Child Health: <u>Video</u> • <u>RAG</u> • <u>Sheet</u> Scholarships: • <u>Fact Sheet</u> • <u>Flier</u> Education & Lit.: <u>Video</u> • <u>Guide</u> • <u>RAG</u> • <u>Sheet</u>				



RESOURCES: ZONES 26 & 27 MAP





RESOURCES: FOUNDATION TEAM ROTARIANS

Zone 26 & 27 Regional Rotary Foundation Leaders										
Zone TRF Website Big West Foundation Team Bios										
Regional Rotary Foundation Coordinators (RRFC) -										
(zone assignments) Promote Foundation activities and fundraising										
Kevin Padilla (26) 714-305-2887	Dan Himelspach (26 & 27) 303-349-5689		Steve Lewis (27) 775-720-5092							
	dg13-14@DisputeManagementinc.c	com	steve@sterling-air.com							
Assistant Regional Rotary Foundation Coordinators (ARRFC) -										
	ments) Promote Foundation activities									
Ron Mabry (5000)	Barb Redder									
540-514-6176	(5390, 5400, 5440)									
rlmabry@gmail.com	307-680-5611		Bev Reed							
	bredder@firstam.com	((5020,5030, 5080)							
DJ Sun		1	509-991-8979							
(5280, 5300, 5320, 5330, 5340)	Tom Walker (5420,5520)	bev	reed1990@gmail.com							
323-459-9236	505-23/-023/									
djsunrotary@gmail.com	ftwalken@comcast.net	Karl Diekman								
	Carolyn Schrader (5450, 5470)	(51	130,5150, 5160, 5180)							
Joe Grebmeier	303-589-7599	530-574-4470 <u>kddiekman@aol.com</u>								
(5170, 5220, 5230, 5240)	schrader407@gmail.com	<u>N</u>	duickman@a01.com							
831-585-7545	<u>semader40/@gman.com</u>	LeAnn Mobley								
jgrebmeier@msn.com	Elaine Love	(5100, 5110, 5190)								
	(Zone Paul Harris Society	541-944-0054								
Michael Drake (5495, 5500)	Coordinator)	leann.mobley@gmail.com								
520-400-5713	970-846-1311									
michael@drakelawaz.com	resultsforlife@gmail.com									
Endown	nent/Major Gift Advisers (E/MG	5A) -							
(zone assignments) Increase Ro	otarians' participation in major gifts an	d buildi	ng the Endowment fund							
Pam Russell (26)	Mary McCambridge (26 & 27)		Wyn Spiller (27)							
619.723.3651	970-222-1486		530-913-6470							
pdgpamo809@gmail.com	marymac5440@gmail.com	-	<u>vn.spiller@gmail.com</u>							
End Polio Now Coordinator (EPNC) - (zone assignments) Raise awareness for polio eradication and fundraise for the PolioPlus Fund										
Ernie Montagne (26)	Ken Howell (26 & 27)	Cort Vaughan (27)								
520-250-4067	208-371-3483	541-408-7651								
ernie.montagne@hotmail.com	khowell@hawleytroxell.com	jcortvaughan@gmail.com								
<u>ermennontugnet@notmun.com</u>		JCOTTVAUSHAII(@SIIIAII.COIII								



WORLD HEADQUARTERS STAFF

		-		Rotary Supp						
Answers Rotary Questions Provides Reports Telephone: 866-9ROTARY (866-976-8279) Email: <u>RotarySupportCenter@Rotary.org</u> Fax: 847-328-4101 Hours: Monday through Friday from 8 a.m. to 5 p.m. Central Time										
Qu	lestions	<u>My Rotary</u> • Contributions • Refunds • Corrections • Redistributions All Paul Harris Fellow Issues • <u>Foundation Recognition Points</u> • Recognition Items <u>One Rotary Center Visits and Tours</u>								
Se	ervices E	Enroll in <u>Rotary Direct</u> • Join the <u>Paul Harris Society</u> • Make a Contribution Over the Phone								
R	enorts	<u>Donor History Report</u> • Club Fundraising Analysis • Paul Harris Fellow Report <u>Monthly Contribution Report</u> • <u>Club Foundation Banner Report</u> • <u>Club Recognition Summary</u> <u>District Fundraising Analysis</u> • PolioPlus Report • <u>Paul Harris Society Report</u> • Banner Report Recognition Report for Bequest Society, Major Donor & AKS • <u>Alumni Reports</u>								
(fo	Club & District Support (for help with Rotary policy, MyRotary resources)				Membership (for strategy in improving member experience)					
j	James Damato Senior Supervisor 847-866-3405 james.damatojr@rotary.org			Nick Taylor sociation Coordinator 847-866-3258 <u>ck.taylor@rotary.org</u>	Julie Aubry Regional Membership Officer 847-866-3407 <u>julie.aubry@rotary.c</u>		nip Officer			
	End Polio Now Handles fundraising questions Pro			PolioPlus m delivery questions	Dis	SHARE trict Designated Funds (DDF)	Rotary Peace Centers Program Inquiries			
	847-424-5244 847-866-330		Cate Sauer oPlus Coordinator 847-866-3305 oplus@rotary.org		Steve Lyons HARE Supervisor 847-866-3362 <u>ve.lyons@rotary.org</u>	RotaryPeaceCenters@rotary.or				
	Areas of Foo	eus]	Rotary Alumni	Recognition					
Av	Managers Available for consultation about project design for grants		Assists with program questions		A	Assists with Major Donor recognition		Assists with Benefactor & Bequest Society recognition		
	Staff Contact List			alumni@rotary.org	m	ajordonorcoord@rotary.org		bbs@rotary.org		
	District & Glo Grants			Major Giving des options for major gift	ts	Planned Giving Life Income Agreements, DAF		Annual Giving EREY, Rotary Direct, + PHS		
27	Renée Reiling Regional Grants Of 847-866-3314 <u>renee.reiling@rotar</u>		84 <u>7</u> <u>elizat</u> Eric	beth Cruft-Anderson (26 West) Senior Major Gifts Officer 7-866-3074 or 503-744-0865 beth.cruft-anderson@rotary.org c Thompson (26 and 27 East) Major Gifts Officer 847.866.3190 eric.thompson@rotary.org		Karena Bierman Director of Planned Giving 847-866-3100		Geoff Cochran Annual Giving Officer 847-866-3195		
26	Cecelia Walter Regional Grants Of 847-424-5266 <u>cecelia.walter@rotar</u>		84)	Beth Garrow (27 West) Major Gifts Officer 7-866-3034 or 630-207-6979 beth.garrow@rotary.org		karena.bierman@rotary.org geoffrey.cochran@rota				