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**Rotary Opens Opportunities** 















## **FUNDRAISING:** TIPS ON ACHIEVING SUCCESS



#### Give first and lead by example.

Your contributions help us strengthen peace efforts, provide clean water and sanitation, support education, grow local economies, save mothers and children, and fight disease. The "Every Rotarian Every Year" initiative asks every Rotarian to support The Rotary Foundation every year. In addition to contributing to the Annual Fund on a regular basis, members are encouraged to get involved in a Foundation project or program. Consider joining the Paul Harris Society and give joyously to the Foundation and be personally fulfilled knowing that your gift is *Doing Good in the World*.

Contribute now • Sign up for Rotary Direct • Join the Paul Harris Society • Join the Bequest Society



#### Acknowledge previous giving and say thank you.

People like to be thanked when they do nice things including donating to Rotary. Rotarians who feel that their time and money is well spent will continue volunteering with Rotary and giving to The Rotary Foundation. Rotarians who feel their contributions are appreciated are more likely to contribute again and often times increase the level of their donations. Here are some sample presentation remarks.

Recognition webpage • Recognition & Transfer Request Form • Understanding Recognition Points



#### Educate and inspire others to give.



Create a culture of giving by educating Rotarians, Rotaractors and Interactors about our impact. The best way to reach our members is through visiting them at their club. Storytelling can help create connections and inspire people to give generously. Testimonials from donors, beneficiaries and grant participants can be very powerful. I believe that once donors realize the impact of their contribution, they will give more. Giving testimonials are excellent tools that not only educate but inspire others to become donors or increase their Foundation gifts.

<u>Successful Grants</u> • <u>Reference Sheets</u> • <u>Tell Your Rotary Story</u> • <u>Storytelling</u> • <u>TRF Videos</u>



#### Committed to transparency. Your Gift: From Start to Finish

Explain our grant stewardship and dedication to fiscal responsibility. The Rotary Foundation Cadre of Technical Advisers offers its expertise to assist Rotarians who are planning and implementing projects. It also ensures that Foundation grant funds are used properly and assists the Foundation Trustees in the funding process. Cadre members are Rotarians from around the world who are familiar with the grant program and have technical and professional expertise in one or more of Rotary's areas of focus and financial auditing. View our <u>Annual Report</u> for more information.

The Rotary Foundation was named as the "World's Outstanding Foundation for 2016" by the Association of Fundraising Professionals and proudly retains the highest possible score from <a href="Charity Navigator">Charity Navigator</a>, an independent evaluator of charities in the U.S. You can read more about this accomplishment <a href="here.">here.</a>



<u>Financials</u> • <u>Cadre</u> • <u>CNBC</u> • <u>Forbes</u> • Funding Model: Guide • Sheet





#### Show Rotary's impact.

Given the broad reach of Rotary, it is easy to lose sight of just how much good is done by Rotary projects. However, it is essential to the future of Rotary to show and tell those stories. Below are several resources to help introduce and update others on the work being done by Rotary in communities worldwide.

Showcase	Ideas
Share successful project stories, photos, and video; report the project's contribution to Rotary's Global Impact. <u>Website • Guides</u>	Find donors, partners and volunteers for your projects. <u>Website • Guides</u>
Brand Center	Discussion Groups



#### Ask others to give.

Regardless of the size of the gift, face to face communication is the most effective method for personal giving discussions. Past Rotary International President Sakuji Tanaka said, "I never lost a friend when I asked them to give to Rotary."

Contributions to The Rotary Foundation are voluntary and are an investment. Giving to The Rotary Foundation helps support the programs and projects identified, developed and managed by Rotarians all over the world.

"...Asking your donors to make an investment in your organization that will make an impact on the world is one of the greatest things you can do for a donor. Donors *want* to give. They *need* to give. Donors experience joy in their lives when they give their money away." ("Serving your Donors Means Asking" By Richard Perry & Jeff Schreifels).

Responses to Objections: <u>Handout | Fundraising Ideas • Event Guide</u>

\*Use the <u>Club Foundation Banner Report</u> to monitor the Annual Fund support by the individuals in your club. You can thank those that have made gifts and share ask the others to give today!



# DOING GOOD IN THE WORLD





# RESOURCES: VIDEOS, PUBLICATIONS, AND OTHER HELPFUL TOOLS

#### **Presentation Remarks**

Foundation Giving: <u>Paul Harris Fellow</u> | <u>Multiple Paul Harris Fellow</u> | <u>Major Donor</u> Club Banner: 100% Paul Harris Fellow Club

## **Videos to Inspire Giving**

Rotary Channels: Rotary Vimeo Videos | Rotary's Best Global Stories |

#### Doing Good in the World & Thank You Videos

Rotary Causes (6 videos) | Every Smile | They Won't Give Up

Thank You 2019 • 2018 • 2017 •

Transforming the World | Do Good With Us | No Limits |

Beautiful Beginning | Supporting the Foundation | Endowment

Fund | Better World | People of Action |

Doing Good in the World (18 videos) |

#### **Eradicating Polio**

Thanks | Zero Matters | Cell Phones
Closer | Drop to Zero | This Close
Funding | PolioPlus | Empty Ward
Last to See | Faces |
Agents | Stick to Zero
Pakistan | Rotary Fights | Dennis Ogbe
Tiwa Savage | Jack Nicklaus |
Bono | Gates

Resource	Description
Shop.Rotary.org	Official Rotary publications for download – order now <u>shop.rotary.org</u>
Ways to Raise Money	53 ways to raise \$1,000 from diverse income sources.
Rotary Giving Works (168) Rotary Focus Works (169)	Giving: An overview of major gift opportunities to our top priorities. Focus: Rotary's work around each of our six areas of focus.
The Rotary Foundation Resource Guide (219)	The official overview of Rotary Foundation programs and services, including definitions on recognition, information the Foundation funding model, and other key information for Foundation leaders.
Individual Contribution Form (123)	The official form designed to accompany contribution sent by mail or fax to The Rotary Foundation. Includes mailing addresses.
Multiple Donor Form (095)	Facilitate gifts on behalf of others in your club with their permission.
Sharing Our Impact	Weekly: Thoughts   Messages • Event Banners • Successful Global Grants •



# **ROTARY DIRECT: ROTARY'S RECURRING GIVING PROGRAM**

Support Rotary's efforts year-round by making a recurring gift. You choose how much, how often (monthly, quarterly or annually) and the method (debit card, credit card or checking account) for giving. Give to the Annual Fund, PolioPlus Fund and/or the areas of focus. Presentation • FAQ

#### **Purpose**

You want to give—it's a simple and secure way to make a big impact. Save time, money & lives by signing up for Rotary Direct. Ensure that your contributions go directly to The Rotary Foundation resulting in faster processing.

#### **New Self-Service Feature**

Manage your recurring giving at any time by signing in to My Rotary and going to Donor Self-Service.

#### Sign Up

**Web:** Select a recurring frequency in Step 2 of the <u>online</u> <u>contribution</u> process under the section titled "\*Frequency (Enroll in Rotary Direct)"

**Phone:** 866-976-8279

Form: Fax to 847-328-4101

- -Rotary Direct (USA) or Rotary Direct (Canada)
- -TRF Contribution Form (123) check the frequency box (monthly, quarterly or annually) under section "3. Contribution Details- Make this a recurring contribution."

#### **Frequency**

If you choose to make a recurring contribution, you can select to make a gift every month, quarter, or year on the 1st of the month.

Processing of quarterly donations occurs in July, October, January, and April. For annual contributions, you may choose the processing month.

#### **Acknowledgement**

Upon enrollment, new Rotary Direct participants will receive an acknowledgement letter confirming the amount and frequency of their contributions. Each scheduled contribution will be credited to a donor's individual account, Rotary club and district and will be used wisely on quality Rotary projects. Following the close of each calendar year, participants will receive one contribution receipt for all Rotary Direct contributions received during the previous calendar year.

#### **Tracking Rotary Direct Use**

The <u>Club Recognition Summary</u> & <u>Club Foundation Banner</u> reports identify Rotary Direct participants. If you need further detail, contact your Annual Giving Officer.





# **RECOGNITION: PAUL HARRIS SOCIETY**



The Paul Harris Society (PHS) is an official recognition program of The Rotary Foundation for individuals who personally contribute \$1,000 or more to the Annual Fund, PolioPlus Fund, Disaster Response Fund, and/or an approved global grant every Rotary year, when financially able. Contributions to the Endowment Fund and Disaster Recovery Funds are <u>not</u> eligible for PHS membership.

The term "when financially able" allows for some wiggle room if an individual is having financial issues one Rotary year that may prevent them from meeting their expressed intent as a PHS member.

#### Ways to Join



Visit the PHS page to join online: <a href="www.rotary.org/paulharrissociety">www.rotary.org/paulharrissociety</a>
E-mail <a href="RotarySupportCenter@Rotary.org">Rotary.org</a> or call +1-866-976-8279
Use the <a href="PHS form">PHS form</a> which can be faxed to 847-328-5260 or email <a href="manualfund@rotary.org">annualfund@rotary.org</a>

#### **Questions & Resources**

Your <u>District Paul Harris Society Coordinator (PHSC)</u> is the primary contact for your PHS questions and is responsible for providing PHS insignia for members. <u>Presentation • Guide • Webinar Handout Brochure (099) Your PHSC</u>

#### **Acknowledgement**

After joining, new PHS members will receive an acknowledgement email confirming their PHS membership from The Rotary Foundation and an email is sent to your District Paul Harris Society Coordinator who provides the PHS recognition to you.

#### Recognition

The Trustees approved the Chevron-style recognition pin as the official Paul Harris Society wearable recognition which is given to members in appreciation for their support by their <u>District Paul Harris Society Coordinator</u>. The District Paul Harris Society Coordinator can request more insignia by emailing <u>annualfund@rotary.org</u> with their preferred mailing address and reasonable quantities needed. <u>Remarks • Certificate</u>

#### **Reports**

The second tab of the <u>Paul Harris Society Report</u> includes PHS join date, donor contact information including email, telephone and mailing address. The second tab is useful for doing email and mail merges (i.e. thank you letters, email reminders, invitations to recognition events, etc.). *Donors can see their PHS membership and PHS eligibility on their individual donor history report*. The <u>Club Foundation Banner Report</u> also lists PHS membership.

Ī	Club	ID	Name	PHS	PHS Join	Rotary	PHS Eligible	PHS Eligible	PHS Eligible	PHS Eligible
				Member	Date	Direct	14-15	13-14	12-13	11-12
	Chicago	13245	Jane Smith	Y	1 July 2013	Y	1 July 2015	1 July 2013	1 July 2012	1 July 2011

"PHS Member" is an individual who has joined the Paul Harris Society and agreed to support the Foundation every Rotary year with a \$1,000 or more contribution to the Annual Fund, PolioPlus Fund and/or an approved global grant, when financially able.

"Rotary Direct" is an individual who is participating in Rotary's recurring giving program. An individual's PHS eligibility will populate with a date after their total contributions has reached at least \$1,000 for a given Rotary year.

"PHS Eligibility" tracks an individual's achievement toward PHS recognition during a given Rotary year. The eligibility information provides opportunities for thanking donors, identifying prospective PHS members and sending contribution reminders for current PHS members (who are not giving through Rotary Direct).

<sup>&</sup>quot;PHS Join Date" is the day that Rotary International processed the request to add the PHS member.



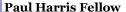
## **RECOGNITION: INDIVIDUAL DONORS**

The Rotary Foundation welcomes a number of opportunities to show its appreciation to individuals for supporting its grants and programs.

#### Rotary Foundation Sustaining Member

When you give \$100 or more per year to the Annual Fund.

- \*Use the Sustaining Member badge stickers (956) to recognize these donors in your club.
- \*Use the Club Foundation Banner Report to see your Rotary Foundation Sustaining members.
- \*For more on Annual Fund & SHARE, visit our web page or read the EREY brochure (957)



When you give \$1,000 or more to the Annual Fund, PolioPlus, or an approved Foundation grant. To recognize someone else as a Paul Harris Fellow, you can give that amount in their name. The recognition consists of a certificate and pin. Optional recognition items include a medallion (PHF) for \$15 and a Certificate Cover (PHCEN) for \$5.

\*Use the <u>Club Recognition Summary</u> and the <u>History of Paul Harris Fellows</u> to learn more about your Paul Harris Fellows. **Note:** PHFs can be a combination of cash contributions and Foundation recognition points received.

#### Certificate of Appreciation

Certificate of Appreciation recognition is given to honor a business or organization. Since Paul Harris Fellows are only for individuals, a donor may use their Foundation recognition points to award a business or organization a Certificate of Appreciation.

#### **Multiple Paul Harris Fellow**

When you give additional gifts of \$1,000 or more to the Annual Fund, PolioPlus, or an approved Foundation grant.

\*Use the <u>Club Recognition Summary</u> to see your multiple Paul Harris Fellows.

#### Recognition items commemorate giving at these levels:

- Level +1: 2,000 to 2,999.99 1 sapphire
- Level +2: 3,000 to 3,999.99 2 sapphires
- Level +3: 4,000 to 4,999.99 3 sapphires
- Level +4: 5,000 to 5,999.99 4 sapphires
- Level +5: 6,000 to 6,999.99 5 sapphires
- Level +6: 7,000 to 7,999.99 1 ruby
- Level +7: 8,000 to 8,999.99 2 rubies
- Level +8: 9,000 to 9,999.99 3 rubies

#### **Paul Harris Society**

When you give \$1,000 or more annually to the Annual Fund, PolioPlus, or an approved Foundation grant. Learn more about the Paul Harris Society.

\*Use the Paul Harris Society Report to see your PHS members and their PHS eligibility.



This is not an official Rotary publication, but a resource guide compiled by your Annual Giving Officer to assist you with accessing Rotary tools.

**PAUL HARRIS SOCIETY** 



#### **Major Donor**

When your cumulative donations reach \$10,000. Major Donors can choose to receive a crystal recognition piece and a Major Donor lapel pin or pendant.

\*Major Donors are listed on the Major Donor, Arch Klumph and Bequest Society report.

Major Gifts, Major Impact brochure (166)

# Recognition items commemorate giving at these levels:

· Level 1: \$10,000 to \$24,999

· Level 2: \$25,000 to \$49,999

· Level 3: \$50,000 to \$99,999

· Level 4: \$100,000 to \$249,999



#### **Arch Klumph Society**

When your cumulative donations reach \$250,000. Recognition includes an induction ceremony at Rotary International headquarters in Evanston, Illinois, USA, and your picture and biography in the Arch Klumph Society interactive gallery. You also receive invitations to society events, along with membership pins and crystals.

AKS members are listed on the Major Donor, Arch Klumph and Bequest Society report.

Arch Klumph Society brochure (308)

## Recognition items commemorate giving at these levels:

Trustees Circle: \$250,000 to \$499,999 Chair's Circle: \$500,000 to \$999,999 Foundation Circle: \$1,000,000 to \$2,499,999 Platinum Trustees Circle: \$2,500,000 to \$4,999,999 Platinum Chair's Circle: \$5,000,000 to \$9,999,999 Platinum Foundation Circle: \$10,000,000 and above



#### **Benefactor**

When you include the Endowment Fund as a beneficiary in your estate plans or when you donate \$1,000 or more to the fund outright. Benefactors receive a certificate and insignia to wear with a Rotary or Paul Harris Fellow pin.

\*Benefactors are listed on the Benefactor Report & identified on the Club Recognition Summary,

Your Rotary Legacy brochure (330)

#### **Bequest Society**

When you give \$10,000 or more via your estate plans. Bequest Society members are recognized with an engraved crystal recognition piece and a Bequest Society pin.

\*Bequest Society members are listed on the Major Donor, Arch Klumph and Bequest Society report.

#### Recognition items commemorate giving at these levels:

- · Level 1: \$10,000 to \$24,999
- · Level 2: \$25,000 to \$49,999
- · Level 3: \$50,000 to \$99,999
- Level 4: \$100,000 to \$249,999
- Level 5: \$250,000 to \$499,999
- Level 6: \$500,000 to \$999,999 Level 7: \$1,000,000 to \$2,499,999
- Level 8: \$2,500,000 to \$4,999,999
- Level 9: \$5,000,000 to \$9,999,999
- · Level 10: \$10,000,000 and above





#### **Legacy Society**

When individuals or couples commit to a gift to the Endowment of \$1 million or more, their names are listed in the annual report and are extended invitations to exclusive Rotary events. Other recognitions, specifically those related to Bequest Society are included, as well.

Legacy Society brochure (330)



## **RECOGNITION:** CLUB BANNERS

The Rotary Foundation shows its appreciation to Rotary clubs for that support grants and programs. \*Check out the Club Banner Recognition Guide & visit the Foundation Recognition webpage.

**Note:** As of 2015-16 Rotary year, new club members will <u>not</u> be included in the participation requirements for club banners (excluding the 100% PHF Banner). This includes Rotarians who joined Rotary or transferred from another club during the current Rotary year. However, their contributions will be counted for per capita calculations.

Use the <u>Club Foundation Banner Report</u> to determine if your club will qualify for the following annual recognition banners. Final banner certification is processed by The Rotary Foundation following the close of the Rotary year (June 30). Club banners earned for the prior Rotary year are automatically shipped to the sitting district governor in October/November.

#### 100% Foundation Giving Club

For clubs where every dues-paying member contributes at least \$25 to The Rotary Foundation, and the average contribution is at least \$100 to any Rotary Foundation gift designation.

#### 100% Every Rotarian, Every Year Club

For clubs where every active (dues-paying) member contributes at least \$25 to the Annual Fund and the club achieves at least \$100 per capita to the Annual Fund.

#### Top Three Per Capita in Annual Fund Giving Club

For the three clubs in each district that give the most, per capita, to the Annual Fund. Clubs that give at least \$50 per capita are eligible.

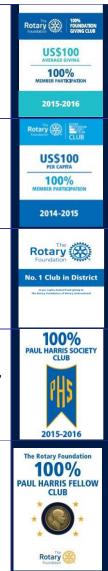
#### 100% Paul Harris Society Club

For clubs in which every dues-paying member contributes a minimum of \$1,000 to the Annual Fund, PolioPlus, or global grants within a Rotary year.

#### 100% Paul Harris Fellow Club

For clubs in which all dues-paying members are Paul Harris Fellows. This is a <u>one-time recognition</u>. To obtain this recognition:

- 1. A club representative contacts the district governor after determining that all current, duespaying club members are Paul Harris Fellows using the Club Recognition Summary
- 2. The district governor confirms this achievement by emailing RotarySupportCenter@Rotary.org to request the banner for the club.





## **RECOGNITION:** FOUNDATION RECOGNITION POINTS

Foundation recognition points are awarded to donors who contribute to The Rotary Foundation through the Annual Fund or PolioPlus Fund, or an approved global grant. Donors receive one recognition point for every U.S. dollar contributed to these funds. Contributions to the Endowment Fund are not eligible. Donors can transfer Foundation recognition points to others to help them qualify as a Paul Harris Fellow or Multiple Paul Harris Fellow. Foundation recognition points belong to the original donor until the donor's death, unless the points are transferred, or until the donor uses them (the surviving spouse of a Major Donor may also use the points).

Note: Foundation recognition points do not count towards Paul Harris Society or Major Donor recognition.

#### **Paul Harris Fellow Toolkit**

Form • Medallion • Certificate Cover • FAQ • History | Recognition: Web

Presentation Remarks: PHF • Multiple PHF • Paul Harris Society • 100% Paul Harris Fellow Club

#### **Transfer Rules & Recognition Requests**

A minimum of 100 Foundation recognition points must be transferred at a time, and each donor must complete and sign their own Recognition and Transfer Request From (102). The points may not be transferred from individuals to a club or district. Recognition materials are shipped automatically to the club executive secretary/director (or to the club president if this position does not exist in their club) when the new level is achieved. To ship materials somewhere else, complete the "Shipping" section on the Recognition and Transfer Request Form (102) or notify the Rotary Support Center.

**Note:** Foundation recognition points may not be transferred from individuals to a club or district. Donors no longer need to be a Paul Harris Fellow themselves before Foundation recognition points are awarded.

- Individual donors are the only ones authorized to transfer recognition points from their individual account.

  [Individual's Foundation recognition points are listed in the Club Recognition Summary or their Donor History Report]
- Club presidents are the only ones authorized to transfer recognition points from a club account. [Club's Foundation recognition points are listed in the Club Fundraising Analysis]
- District governors are the only ones authorized to transfer recognition points from a district account. [District's Foundation recognition points are listed in the District Fundraising Analysis]

#### **Reports**

#### **Donor History Report**

Through your My Rotary account, you can view your personal contribution history, recognition amount, and available Foundation recognition points. You can request a copy of your Donor History Report from <a href="mailto:RotarySupportCenter@Rotary.org">RotarySupportCenter@Rotary.org</a>

#### Club Recognition Summary

Your club and district leaders can view the online <u>Club Recognition Summary</u>, which includes the recognition amount, tally of recognition points, current Paul Harris Fellow level, and date that level was achieved.

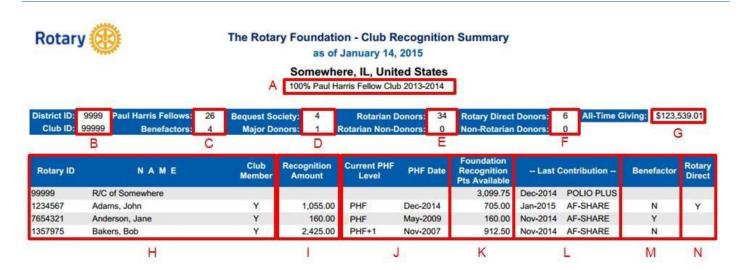
Rotary ID	Name	Club Member	Recognition Amount	Current PHF Level	PHF Date	Foundation Recognition Pts Available	Last Contribution		Rotary Direct
132457	Joe Smith	Y	2,266	PHF+1	Jan- 2013	1,500	July 2013 AF-SHARE	Y	
428413	Jane Doe	Y	9,000 *	PHF+8	May-2014	11,897	May 2014 AF-SHARE	Y	Y

Recognition amount reflects the total Paul Harris Fellow recognition you have accumulated through your personal contributions plus all recognition points you've been given by other individuals, clubs, or districts. Recognition points given to you do not count toward Major Donor recognition.

Foundation Recognition Pts Available reflects points you have accumulated through personal outright giving to the Foundation. All points listed can be transferred to other individuals for Paul Harris Fellow recognition.



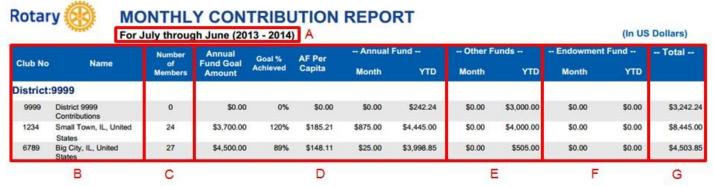
## **USING FOUNDATION REPORTS**



## Using the Club Recognition Summary Guide



## Using the Club Foundation Banner Report Guide



## Using the Monthly Contribution Report Guide



# **REPORTS:** FUNDRAISING REPORTS

Click on the report name to access the user guide (if available.)

Report	Information Available	Access	Format	Location
<u>Donor</u> <u>History</u>	Provides a comprehensive breakdown of a donor's transactions (contributions, Foundation recognition point transfers in/out, commitments and recognition)	Individual	PDF	My Rotary
	Use to reconcile contributions/recognition issues			Support Center
<u>Club</u>	Provides eligibility dates achieved for club banner recognition for	Club Leader	PDF	My Rotary
Foundation Banner	current Rotary year, lists PHS membership & Rotary Direct donors	District Leader	Excel	Support Center
Club	Provides a 5 Rotary year of Annual Fund goals, giving and recognition	Club Leader	PDF	My Rotary
Fundraising Analysis	Use for goal setting	District Leader		Support Center
Club Recognition	Provides club member's Paul Harris Fellow level, recognition amount, Foundation recognition points available, Rotary Direct donors, benefactors, last contribution date & designation.	Club Leader	PDF	My Rotary
Summary Summary	Indicates 100% Paul Harris Fellow Club achievement and date along with the club's all-time Foundation giving	District Leader Excel		Support Center
Monthly	Provides contribution information by club for Annual Fund, Other	District	PDF	My Rotary
Contribution Report	Use to identify non-contributing clubs	Leader	Excel	Support Center
Paul Harris			Excel	My Rotary
Society Report	Includes tab with donor contact information including email, phone and address	District Leader	PDF	Support Center
Foundation Banner Recognition Status	Learn about the Paul Harris Society on page 5  Provides progress toward club banner recognitions (100 % Every Rotarian, Every Year Club, 100% Foundation Giving Club, Annual Fund Top 3 Per Capita) for a Rotary year  View participation by club for EREY & Foundation Giving recognition Banner recipients listed in this report may fluctuate throughout the Rotary year due to changes in membership and additional or redistributed contributions. Final certification is processed following the close of the Rotary year.	District Leader	PDF Excel	My Rotary (only district leadership)
District Fundraising Analysis	Provides a 5 Rotary year dashboard for district giving to the Annual Fund, PolioPlus, Endowment Fund and Total Giving Lists all-time recognition for Paul Harris Fellow, Benefactor, Bequest Society and Major Donor data Provides five Rotary years of Paul Harris Fellow, Benefactor, Bequest Society, Major Donors, Major Gifts, EREY, Sustaining Member and Paul Harris Society eligible data Lists number of total endowed funds and their market value	District Leader	PDF	My Rotary (only district leadership)
Recognition Report	Provides lists of Bequest Society, Major Donor and Arch Klumph Society members with their recognition date achieved	Club Leader	PDF Excel	My Rotary
	Report includes two additional tabs with mailing address Use excel version for mail merge for invitations		LACCI	Support Center



Program	Provides a list of current and past program participants associated to		PDF	My Rotary
Participants & Alumni	a particular district; three tabs provide information individuals residing, hosted and sponsored by a district.	District	Excel	Support Center

# **RESOURCES: MY ROTARY & ROTARY CLUB CENTRAL**

My Rotary				
Find everything you need to conduct your Rotary business  Note: The desktop version must be used on newer browsers – Internet Explorer 9 or higher, Chrome, Firefox and Safari.				
Resources Questions				
Guides • FAQ   Delegating club or district leader access: Guide	Club & District Support <u>Find your representative</u>			

## **Rotary Club Central**

Helps clubs monitor their membership initiatives, service activities, and Foundation giving

Resources	Questions
Foundation Reports Videos: <u>Club Officers</u> • <u>District Officers</u> Goal Setting Videos: <u>Overview</u> • <u>Your Club</u> • <u>Foundation Giving</u>	Rotary Support Center 866-976-8279 <u>RotarySupportCenter@Rotary.org</u>

Task		Club, District & Zone Leader	To Access Rotary Club Central
View Goals	<b>~</b>	<b>✓</b>	click "My Rotary" see "My Club Snapshot" box on left, see
Edit Goals		<b>✓</b>	Rotary Club Central below, click "View Goals" below

# **Rotary Foundation Reports**

Foundation Reports Videos: <u>Club Officers</u> • <u>District Officers</u>

\*To access reports click on "My Rotary" click on "The Rotary Foundation" click on "Foundation Reports" Adding Officers: Club Guide • District Guide

Reports Av	Clu Member	ıb Leader	District Leader	Zone Leader	
Donor History Report		~	~	<b>~</b>	~
Club Reports	District Reports				
Benefactor Report	Monthly Contribution		<b>✓</b>	<b>~</b>	<b>~</b>
• Club Recognition Summary	Report Contribution				
Club Foundation Banner Report	PolioPlus Report				
• Major Donor, Arch Klumph &					
Bequest Society Report					
<ul> <li>Club Fundraising Analysis</li> </ul>					
<ul> <li>Paul Harris Society Report</li> </ul>					
Available DDF by District, Termed/Endowed G	Slobal Grant, Gift Availability Report,				
Endowed Fund Update, Foundation Banner R					
Fundraising Analysis, Current Club Officer Given			<b>✓</b>	<b>~</b>	
Giving Report					



# **HYPERLINKS**

Foundation Basics	Contributions & Forms			
Foundation: Reference Guide (219) Annual: Fact (159)   Operations: Report Publications: List • Newsletters: Subscribe Centennial: Handout  Annual Giving  Annual Fund: Brochure (957) • Stickers (956) Doing Good: Video • Advertisements   Banners: Guide Foundation Minutes: Thoughts • Messages Proud Donor: Logo	Donor History Report: Guide  Matching Gifts: Web • FAQ  Rotary Direct: Form (US) • Form (Canada) • FAQ  Contribution (123): Form • Web   Give the Gift: Form • Web  Multiple Donor (094): Form • How to generate  Paul Harris Society: Form  IRA Transfer: Form   Web   Visions  Ways to Give: Brochure (173)  Memorial & Tribute: Form			
Planned & Major Giving	Manuals			
Major Gifts: <u>Brochure (168)   Donor Stories</u> Arch Klumph Society: <u>Brochure (308)</u> Endowment Fund: <u>Report</u> Planned Giving: <u>Rotary in your Estate</u> • <u>Brochure (330)</u> • <u>Web</u>	District Foundation Committee: <u>Manual (300)</u> • Seminar: <u>Manual (438)</u> • Grant Management: <u>Manual</u> Lead Your District Committee: <u>Manual (249)</u> • Train: <u>Manual</u> AG: <u>Manual (244)</u> • DG: <u>Manual (233)</u>			
D A1' 1D 1 H 1 + G' 1 (-0-) I I	Code of Policies: <u>Link</u> • Procedure: <u>Manual (035)</u> • Trainers Resources: <u>Web</u>			
Recognition & Forms	Finance, Investments & Funding Model			
Recognition: Web   Paul Harris Fellow: Form FAQ History Medallion Banners: Guide   Major Donor: Form   Recognition Replacement: Form	Finances and Investments: <u>Web</u>   Funding Model: <u>Guide • Sheet</u>			
Alumni	Global Rewards			
Alumni: Web • Newsletter • Reports • Facebook • LinkedIn	Rewards: <u>Web</u> • <u>Sheet</u> • <u>Video</u>			
End Polio Now	Rotary Peace Centers			
• <u>Pins</u> • <u>Fact Sheet</u> • Lighting: <u>Guide</u> This Close: <u>Video</u> • <u>Advertisements</u> • <u>Gallery</u> Advocacy: <u>Flyer (943)</u> • <u>Global Outlook (703)</u> • <u>Webinar</u> Global Eradication Initiative: <u>Web</u> • <u>Requirements</u> • <u>Plan</u> Polio Survivors & Associates: <u>RAG</u> • <u>Brochure</u>	Application: • Recruitment • Peace Centers: Web • Presentation • Newsletter • Leaflet (084) • Guide (085) • Peace is: Video • What Peace Means to Me: Video • Making Peace a Reality (850) • Pins (089) Social Media: Facebook • Blogs			
Grants				
Grants: <u>Handout</u> • <u>Manual</u> • <u>Presentation</u> • <u>Terms</u> • <u>Staff</u> • <u>Resources</u> • <u>Process</u> • <u>Tips</u> Areas of Focus: <u>Guide</u> (965) • <u>Policy Statement</u> • <u>Staff</u> District Grants: <u>Video</u> • <u>Scholarship</u> Global Grants: <u>Video</u> • <u>Success</u> • <u>Scholarship</u> Disease Prevention: <u>Video</u> • <u>Sheet</u>   Peace: <u>Video</u> • <u>RAG</u> • <u>Sheet</u> Water: <u>Video</u> • <u>Sheet</u>	Econ Devel.: <u>Guide</u> • <u>Video</u> • <u>RAG</u> • <u>Sheet</u> Vocational Training Teams: <u>Fact Sheet</u> • <u>Video</u> Maternal & Child Health: <u>Video</u> • <u>RAG</u> • <u>Sheet</u> Scholarships: • <u>Fact Sheet</u> • <u>Flier</u> Education & Lit.: <u>Video</u> • <u>Guide</u> • <u>RAG</u> • <u>Sheet</u>			



# **RESOURCES:** ZONES 26 & 27 MAP





## **RESOURCES:** FOUNDATION TEAM ROTARIANS

# Zone 26 & 27 Regional Rotary Foundation Leaders Zone TRF Website | Big West Foundation Team Bios Regional Rotary Foundation Coordinators (RRFC) -

Regional Rotary Foundation Coordinators (RRFC) - (zone assignments) Promote Foundation activities and fundraising

Kevin Padilla (26) 714.305-2887 rotarykevin@att.net Ken Howell (26 & 27) 208.371.3483 khowell@hawleytroxell.com

# **Assistant Regional Rotary Foundation Coordinators (ARRFC) -** (district assignments) Promote Foundation activities and fundraising

Ron Mabry (5000) 540.514.6176 rlmabry@gmail.com

DJ Sun (5280, 5300, 5320, 5330, 5340) 323.459.9236 <u>djsunrotary@gmail.com</u>

> Jeff Orth (5170, 5220, 5230, 5240) 408.847.4474 jorth@htk.com

Michael Drake (5495, 5500) 520.400.5713 michael@drakelawaz.com Barb Redder (5390, 5400, 5440) 307.680.5611 bredder@firstam.com

Carolyn Schrader (5450, 5470) 303.589.7599 schrader407@gmail.com

Elaine Love (5390, 5400, 5420, 5440, 5470, 5520) 970.846.1311 resultsforlife@gmail.com Bev Reed (5020,5030, 5080) 509.991.8979 bevreed1990@gmail.com

Karl Diekman (5130,5150, 5160, 5180) 530.574.4470 kddiekman@aol.com

Juli DiChiro (5100, 5110, 5190) 541.840.4118 julidichiro@gmail.com

Tom Walker (5520, 5730) 505.237.0237 ftwalker1@comcast.net

## **Endowment/Major Gift Advisers (E/MGA) -**

(zone assignments) Increase Rotarians' participation in major gifts and building the Endowment fund

 Tom Yuzer (27)
 Wyn Spiller (27)

 951.805.4468
 530.913.6470

 tyuzer@frontier.com
 wyn.spiller@gmail.com

# End Polio Now Coordinator (EPNC) - (zone assignments)

Raise awareness for polio eradication and fundraise for the PolioPlus Fund

Greg Owen (26) 652.706.4450 grego@trimodal.com Bob Rogers (27) 707.766.4636 crobertrogers@comcast.net



# **WORLD HEADQUARTERS STAFF**

Rotary Support Center  Answers Rotary Questions   Provides Reports								
<b>Telephone:</b> 866-9ROTARY (866-976-8279) <b>Email:</b> RotarySupportCenter@Rotary.org <b>Fax:</b> 847-328-4101 <b>Hours:</b> Monday through Friday from 8 a.m. to 5 p.m. Central Time								
Questions	My Rotary • Contributions • Refunds • Corrections • Redistributions  All Paul Harris Fellow Issues • Foundation Recognition Points • Recognition Items  One Rotary Center Visits and Tours							
Services	Enroll in <u>Rotary Direct</u> - Join the <u>Paul Harris Society</u> - Make a Contribution Over the Phone							
Reports	<u>Donor History Report</u> • Club Fundraising Analysis • Paul Harris Fellow Report <u>Monthly Contribution Report</u> • <u>Club Foundation Banner Report</u> • <u>Club Recognition Summary</u> <u>District Fundraising Analysis</u> • PolioPlus Report • <u>Paul Harris Society Report</u> • Banner Report  Recognition Report for Bequest Society, Major Donor & AKS • <u>Alumni Reports</u>							

Club & District Support (for help with Rotary policy, MyRotary resources)				Membership (for strategy in improving member experience)				
James Damato Senior Supervisor 847.866.3405 james.damatojr@rotary.org			Nick Taylor Association Coordinator 847.866.3258 <u>nick.taylor@rotary.org</u>	Julie Aubry Regional Membership Officer 847.866.3407 <u>julie.aubry@rotary.org</u>				
_	End Polio Now Handles fundraising questions Pro		PolioPlus ram delivery questions	SHARE District Designated Funds (DDF)	Rotary Peace Centers Program Inquiries			
Clare Monroe PolioPlus Campaign Specialist 847.424.5244 clare.monroe@rotary.org		Joseland Nixon PolioPlus Coordinator 847.866.3141 polioplus@rotary.org		Steve Lyons SHARE Supervisor 847.866.3362 steve.lyons@rotary.org	Rota	ryPeaceCenters@rotary.org		
			Rotary	Rec	ognition			
Managers Available for consultation about the project design for grants			Alumni Assists with program questions			Assists with Benefactor & Bequest Society recognition		
Staff Contact List			alumni@rotary.org	majordonorcoord@rotary.org		bbs@rotary.org		
	District & Global Grants		Major Giving des options for major gifts	Major Giving Provides options for major gifts		Annual Giving EREY, Rotary Direct, PHS		
	Renée Reiling Regional Grants Officer 847.866.3314 renee.reiling@rotary.org	Elizabeth Cruft-Anderson Senior Major Gifts Officer 847.866.3074 or 503.744.0865 elizabeth.cruft-anderson@rotary.org (26 West)		Beth Garrow Major Gifts Officer 847.866.3034 or 630.207.6979 beth.garrow@rotary.org (27 West)	Geoff Cochran Annual Giving Officer 847.866.3195 geoffrey.cochran@rotary.org			
	Cecelia Walter Regional Grants Officer 847.424.5266 cecelia.walter@rotary.org	Eric Thompson Major Gifts Officer 847.866.3190 eric.thompson@rotary.org  (26 and 27 East)		James Sewell Major Gift Officer 847.866.3428 james.sewell@rotary.org  (District 5150, 5160, 5170, 5180, 5220, 5230, 5240, 5280, and	]	Planned Giving Life Income, DAF  Karena Bierman Dir of Planned Giving 847.866.3100		
				5300)	<u>l</u>	karena.bierman@rotary.org		

